

PRESS ANNOUNCEMENT – 2 Pages

Hottech Edge Appoints Christopher Netherwood and John Hughes to Spearhead Sales across EMEA and North America

(London – 6th October 2008) Hottech Edge Limited, international leader in wire-free building automation systems and online device control for hotels and other accommodation providers, has announced two new senior appointments. Christopher Netherwood has joined the company as Vice President Sales & Marketing, EMEA, and John Hughes as President, North America.

Christopher Netherwood brings an outstanding record in international sales and business development, both in hotel operations and in leading-edge technology for the hotel sector. He gained early experience working with InterContinental Hotels Group and Marriott Hotels & Resorts, before joining Newmarket International Inc., a global leader in hospitality sales automation software. As the company's Regional Sales Director, Christopher Netherwood led Newmarket's highly successful sales and marketing strategy across EMEA over a nine-year period.



Christopher Netherwood, Vice President Sales & Marketing, EMEA – Hottech Edge

John Hughes has held management posts with InterContinental Hotels Group, Saatchi & Saatchi and Ipsos. Most recently, he worked for Glowpoint, a NASDAQ company providing IP-based video communications services worldwide. John Hughes is a senior finance and accounting executive with substantial international exposure and extensive project management and operational experience.



John Hughes, President, North America – Hotech Edge

Commenting on the appointments, Geoff Wales, CEO of Hotech Edge, says: "We are delighted to have two such experienced people on board. Their careers to date have successfully spanned the hotel and technology sectors and they have thoroughly demonstrated the leadership skills necessary to take us forward at a time when new forms of wire-free technology are revolutionising how hotel companies deploy building management technologies."

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Note to Editors

About Hotech Edge

Hotech Edge is an international leader in wire-free building automation systems and online device control for hotels and accommodation providers. These systems employ the latest ZigBee wireless technology to provide opportunities for significant cost reductions through intelligent property monitoring and control. Branded "G-Mesh", the infrastructure developed by Hotech Edge provides the most advanced and cost-effective solution to cover an entire building in a low energy signal. G-Mesh enables hoteliers to achieve effective online control of any number of devices, including HVAC, lighting, electronic door locks, and digital security safes. For more information about Hotech Edge, visit: www.hotechedge.com

For further press information, contact Su Pecha, ESP Business Development
Tel: 0208 374 6320; specha@espbusinessdevelopment.com